

Wrightson Limited and Subsidiaries

Condensed Statement of Financial Performance (Extracted from Audited Financial Statements)

	2003 \$000	2002 \$000	2001 \$000	2000 \$000	1999 \$000
Operating revenue					
Operating revenue from Wrightson activities	665,405	668,850	704,806	596,147	564,112
Equity accounted earnings of associates	(470)	450	-	-	-
	<u>664,935</u>	<u>669,300</u>	<u>704,806</u>	<u>596,147</u>	<u>564,112</u>
Operating surplus before interest and taxation	26,041	31,718	20,688	13,068	(9,084)
Net funding (cost)/benefit	(673)	(274)	(326)	(200)	(639)
Operating surplus before taxation	<u>25,368</u>	<u>31,444</u>	<u>20,362</u>	<u>12,868</u>	<u>(9,723)</u>
Taxation expense	(6,858)	(10,430)	(10,314)	(5,420)	466
Net surplus (1)	<u>18,510</u>	<u>21,014</u>	<u>10,048</u>	<u>7,448</u>	<u>(9,257)</u>
Net surplus comprises					
Parent interest	18,475	21,164	10,653	7,543	(9,257)
Minority interest	35	(150)	(605)	(95)	-
	<u>18,510</u>	<u>21,014</u>	<u>10,048</u>	<u>7,448</u>	<u>(9,257)</u>
Net surplus attributable to parent company shareholders	18,475	21,164	10,653	7,543	(9,257)

(1) Included in the Net surplus are the following items:

- Surplus Lease Provision	-	-	-	-	(5,136)
- Restructuring Costs	-	-	-	-	(2,423)
- Year 2000 Costs	-	-	-	-	(669)

Wrightson Limited and Subsidiaries

Condensed Statement of Financial Position

(Extracted from Audited Financial Statements)

	2003 \$000	2002 \$000	2001 \$000	2000 \$000	1999 \$000
EQUITY					
Capital (2)	34,946	34,162	33,921	33,913	33,907
Retained surplus	88,208	85,202	78,125	68,813	66,635
Other reserves	1,218	1,138	1,381	1,339	1,080
Minority interest	746	698	754	956	928
Total equity	125,118	121,200	114,181	105,021	102,550
LIABILITIES					
Trade creditors	94,406	83,160	104,105	87,786	74,692
Other liabilities	39,704	38,357	39,758	32,303	33,203
Total liabilities	134,110	121,517	143,863	120,089	107,895
Total liabilities and equity	259,228	242,717	258,044	225,110	210,445
ASSETS					
Receivables	110,961	106,159	125,571	101,646	89,598
Inventory	73,777	73,408	72,346	67,320	59,074
Other current assets	28,069	21,925	22,897	16,289	19,510
Fixed assets	31,724	31,697	28,176	28,375	29,011
Other non-current assets	14,697	9,528	9,054	11,480	13,252
Total assets	259,228	242,717	258,044	225,110	210,445

Ratios

Net asset backing per share	92 cents	90 cents	85 cents	78 cents	76 cents
Debt: debt + equity	No debt	No debt	No debt	No debt	No debt

Notes:

(2) Share Repurchase

In May 1998, Wrightson began a programme of share repurchases subject to the detailed procedures and disclosure requirements of the Companies Act 1993 and the requirements of the New Zealand Stock Exchange. The share repurchase was made from the capital of the company. The objective of the repurchase was to enhance value to all shareholders. As at 30 June 2000, 34,879,051 shares have been repurchased at a total cost of \$17,354,000. All shares have been cancelled.

Wrightson Limited and Subsidiaries

Condensed Statement of Movements in Equity

(Extracted from Audited Financial Statements)

	2003	2002	2001	2000	1999
	\$000	\$000	\$000	\$000	\$000
Net surplus	18,510	21,014	10,048	7,448	(9,257)
Movement in other reserves	93	(149)	445	382	891
	18,603	20,865	10,493	7,830	(8,366)
Contribution from owners	784	241	8	6	-
Distribution to shareholders					
Share repurchase	-	-	-	-	(2,188)
Dividends paid/ payable (3)	(15,469)	(14,087)	(1,341)	(5,365)	-
Movements in equity for the period	3,918	7,019	9,160	2,471	(10,554)
Represented by:					
Equity at beginning of period	121,200	114,181	105,021	102,550	113,104
Equity at end of period	125,118	121,200	114,181	105,021	102,550
Movements in equity for the period	3,918	7,019	9,160	2,471	(10,554)

(3) Dividends declared - cents per share (fully imputed)

Interim	3.5	3.5	1.0	1.0	-
Final	8.0	8.0	7.0	3.0	-

Dividend policy

Wrightson will distribute 60-80% of annual net surplus after tax unless operating or financial demands require otherwise and provided such dividend payments are supported by sufficient operating cash flows.

Wrightson Limited and Subsidiaries

Condensed Statement of Cash Flows

(Extracted from Audited Financial Statements)

	2003 \$000	2002 \$000	2001 \$000	2000 \$000	1999 \$000
Cash flows from operating activities					
Cash was provided from:	693,582	718,848	691,916	586,687	579,290
Cash was applied to:	(660,837)	(693,443)	(677,939)	(577,417)	(563,842)
Net cash flow from operating activities	<u>32,745</u>	<u>25,405</u>	<u>13,977</u>	<u>9,270</u>	<u>15,448</u>
Cash flows from investing activities					
Cash was provided from:					
Sale of fixed assets and investments	669	545	1,383	4,894	2,308
Cash was applied to:					
Purchase of fixed assets and investments	(11,856)	(10,660)	(6,139)	(7,411)	(7,079)
Acquisition of subsidiaries and other businesses	-	-	-	-	(7,115)
Net increase in finance receivables	(1,556)	(7,897)	-	-	-
Other	-	-	-	-	1,023
Net cash flow from investing activities	<u>(12,743)</u>	<u>(18,012)</u>	<u>(4,756)</u>	<u>(2,517)</u>	<u>(10,863)</u>
Cash flows from financing activities					
Cash was provided from:					
Share options issued	587	77	8	6	-
Cash was applied to:					
Share repurchase	-	-	-	-	(5,044)
Dividends paid	(15,469)	(14,087)	(5,365)	(1,341)	(1,816)
Net cash flow from financing activities	<u>(14,882)</u>	<u>(14,010)</u>	<u>(5,357)</u>	<u>(1,335)</u>	<u>(6,860)</u>
Net increase/(decrease) in cash held	5,120	(6,617)	3,864	5,418	(2,275)
Opening cash/(bank overdraft)	3,024	9,952	6,098	591	2,842
Effect of exchange rate change on cash	(120)	(311)	(10)	89	24
Closing bank/(overdraft)	<u>8,024</u>	<u>3,024</u>	<u>9,952</u>	<u>6,098</u>	<u>591</u>